

Dr. Dankwart Rauscher

DU-Pharma GmbH
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Dankwart Rauscher offers Expertise and Know-How in Pharma & Healthcare

Consulting & Interim-Management in Pharma & Healthcare

- Business Development
- Portfolio-Management
- Launch-Coordination for new Products
- Project-Management
- Project and Product Evaluation
- Licensing Support
- Tender Management Support
- Market-Analysis and -Screening (Marketing Authorisations, Launches, Products, etc)
- Pricing & Market Access

⇒ Company DU-Pharma GmbH disposes of the **Wholesale License acc. §52a AMG** in Germany and can therefore offer a full-service distribution platform, incl. an external rental warehouse

Product categories

- Rx and OTC/OTX Pharmaceuticals
- Branded Products and Generics
- Food Supplements, Dietary Products
- Medical Devices (CE)
- Healthcare

Education

- Study of Biology (Diploma) at University Regensburg
- Doctoral Thesis (Dr.rer.nat.) in Pharmaceutical Biology at Friedrich-Alexander University Erlangen/Nürnberg

Presentations / Events

Presentations at Congresses; Events:

- FORUM: Asset Deals, Licensing
- IPLS: Orphan Drugs
- PLCD: Asset Deals; Data Protection
- Pharma-Days Intellectual Property: Data Protection
- Handelsblatt Pharma-Tagung: Generic Market Germany
- B2B Events: Expopharm; CPhI; Medica; B.A.H.
- Eurecon Publisher: Consultant for the „Pharma Trend Image & Innovation Award“ (<https://eurecon.de>)

Languages

German: Native

English: Business fluent

Professional Memberships

Since 2020	Chamber of Industry and Commerce (IHK), Ulm
Since 2017	Marketing Club Ulm/Neu-Ulm
Since 1999	Pharma Lizenz Club Deutschland (PLCD; IPLS) http://www.plcd.de/
Since 1992	Deutsche Pharmazeutische Gesellschaft (DPHG)
Since 1990	Regensburgische Botanische Gesellschaft
Since 1989	Verband Deutscher Biologen (VBio)

Business Career

<p>As of 1st October 2020</p>	<p>DU-Pharma GmbH Founder and Managing Director Interim-Management and Consulting for Pharma & Healthcare</p>
<p>1st Sept 2009 – 30th Sept 2020</p>	<p>Recordati Pharma GmbH, 89075 Ulm (up to 2012 named Merckle Recordati GmbH) Head of Portfolio & Licensing Management Member of the Senior Management Team</p>
<p>1st July 1999 – 30th August 2009</p>	<p>Merck dura GmbH, 64283 Darmstadt (2007 renamed Mylan dura GmbH, today Viartis GmbH) Head of Business Development and Licensing Member of the Senior Management Team</p>
<p>1st Dec 1994 – 30th June 1999</p>	<p>L.A.B. GmbH, 89231 Neu-Ulm (1997 renamed as AAI GmbH, today Nuvisan GmbH) Project Coordination, B2B Licensing As of 1996: Head of Licensing Member of the Management Team</p>