

Dr. Dankwart Rauscher

DU-Pharma GmbH
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Germany
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As a Business Development Professional, Dankwart Rauscher offers Expertise and Know-How in Pharma and Healthcare

Pharma Interim-Management and Consulting for

- Business Development
 - Portfolio-Management
 - Launch-Coordination for new Products
 - Project-Management
 - Project and Product Evaluation
 - Licensing Support
 - Tender Management Support
 - Market-Analysis and -Screening (Marketing Authorisations, Launches, Products, etc)
- ⇒ Company DU-Pharma GmbH disposes of the **Wholesale License acc. §52a AMG** in Germany and can therefore offer a full-service distribution platform, incl. rental warehouse

Product categories

- Rx and OTC/OTX Pharmaceuticals
- Branded Products and Generics
- Food Supplements, Dietary Products
- Medical Devices (CE)
- Healthcare

Education

- Study of Biology (Diploma) at University Regensburg
- Doctoral Thesis (Dr.rer.nat.) in Pharmaceutical Biology at Friedrich-Alexander University Erlangen/Nürnberg

Presentations / Events

- Presentations at Congresses; Events:
- FORUM: Asset Deals, Licensing. Market Access
 - IPLS: Orphan Drugs
 - PLCD: Asset Deals
 - Pharma-Days Intellectual Property: Data Protection
 - Handelsblatt Pharma-Tagung: Generic Market Germany
 - B2B events (Expopharm; CPhI; Medica)

Languages, Network

German: Native
 English: Business fluent

Eurecon Publisher: Consultant for the „Pharma-Trend“ (<https://eurecon.de>)

Professional Memberships

Since 2020	Chamber of Industry and Commerce, Ulm
Since 2017	Marketing Club Ulm/Neu-Ulm
Since 1999	Pharma Lizenz Club Deutschland (PLCD; IPLS)
Since 1992	Deutsche Pharmazeutische Gesellschaft (DPhG)
Since 1990	Regensburgische Botanische Gesellschaft
Since 1989	Verband Deutscher Biologen (VBio)

Business Career

As of 1 st October 2020	<p>DU-Pharma GmbH Sedanstrasse 14 89077 Ulm Germany</p> <p>Founder and Managing Director</p> <p>Interim-Management and Consulting for Business Development, Portfolio-, Launch- and Project- Management, Licensing, Healthcare</p>
1 st Sept 2009 – 30 th Sept 2020	<p>Recordati Pharma GmbH, 89075 Ulm (up to 2012 named Merckle Recordati GmbH)</p> <p>Head of Portfolio & Licensing Management</p> <p>Member of the Senior Management Team</p>
1 st July 1999 – 30 th August 2009	<p>Merck dura GmbH, 64283 Darmstadt (2007 renamed Mylan dura GmbH, today Viartis GmbH)</p> <p>Head of Business Development and Licensing</p> <p>Member of the Senior Management Team</p>

Short-Profile



1 st Dec 1994 – 30 th June 1999	L.A.B. GmbH, 89231 Neu-Ulm (1997 renamed as AAI GmbH , later on as Nuvisan GmbH) Project Coordination, Licenses As of 1996: Head of Licensing
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